

**Propositions S/Z Outreach Program
Outreach Events Overview
March 2017 Report**

Events Attended

- Meet and greet with Marmol Export, an SBE company (01/31)
- Women's Business Enterprise Council (WBEC)-West 3rd Annual Corporate Event (02/01)
- Site walk for Replace Roofing and HVAC at Creative and Performing Media Arts (CPMA) Middle School – Phase 2 project (02/02)
- Independent Citizen's Oversight Committee Construction Subcommittee meeting monthly report (02/02)
- Small Business Development Council's (SBDC's) Meet the Buyers: An Event for Veteran-Owned Small Businesses (02/03)
- Elite Service Disabled Veteran-owned Business (SDVOB) Network monthly meeting (02/07)
- Public Agency Consortium (PAC) bimonthly meeting (02/08)
- Meet and greet with Veterans In Business (VIB) Network, a Disabled Veteran Business organization (02/10)
- Outreach strategy planning with Pacific Southwest Minority Supplier Development Council (02/10)
- Meet and greet with KMEA Environmental Engineering, an SBE/SDVOSB company (02/14)
- Meet and greet with USA Shade (02/15)
- Meet and greet with Rutt Fence, an SBE company (02/16)
- WASHTO Civil Rights and Disadvantaged Business Enterprise (DBE) Engagement Conference (02/20-23)
- Mexican American Business & Professional Association (MABPA) monthly meeting (02/23)
- Center for Business Advancement (PTAC & SBDC) Ribbon Cutting event (02/24)

Events Scheduled

- Meet and greet with Goecon, Inc. (02/28)
- Elite Service Disabled Veteran-owned Business (SDVOB) Network monthly meeting (03/07)
- Regional Contract Procurement Committee (RCPC) quarterly meeting (03/10)
- Meet and greet with Paramount Safety Supply, a DVBE/SBE company (03/10)
- National Association of Women in Construction (NAWIC) monthly meeting (03/14)
- Central San Diego Black Chamber of Commerce monthly meeting (03/15)
- Associated Subcontractors Alliance (ASA) monthly meeting (03/16)
- Women's Business Enterprise Council (WBEC)-West outreach event (03/17)
- American Indian Chamber of Commerce of California (AICCC) Southern California/San Diego joint chapter meeting (03/23)
- Disabled Veteran Business Alliance (DVBA) Keeping the Promise, Celebrating Success (04/25-27)
- Small Business Administration (SBA) Awards Luncheon (05/04)

Micro-Projects Program

- 14 micro-projects awarded in FY 2016-2017
- 100% Small Business Enterprises (SBEs), and also: 4 DVBE, 2 WBE and 2 MBE



Business Outreach Report
CONSTRUCTION
2017, 1st Quarter Update

Total Bond Dollars Awarded in 2017 to date:	\$26,156,231.00
Number of Bond Projects Awarded in 2017 to date:	4
Number of Term Extensions Awarded in 2017 to date:	0

	Dollar	%
Emerging Business Enterprise (EBE) Awards	\$10,385,828.00	39.71%
Non-EBE Awards	\$15,770,403.00	60.29%

EBE Categories

Disabled Veteran Business Enterprise/ Service-Disabled Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$892,919.00	3.41%
Minority Business Enterprise (MBE)	\$1,183,053.00	4.52%
Woman Business Enterprise (WBE)	\$487,122.00	1.86%
Small Business Enterprise (SBE)	\$10,385,828.00	39.71%

Local	Dollar	%
Local (SD County)	\$20,180,867.00	77.16%
Outside of SD County	\$5,975,364.00	22.84%



Business Outreach Report
PROFESSIONAL SERVICES
2017, 1st Quarter Update

Total Bond Dollars Awarded to date \$98,686,060.00
 Number of Bond Contracts Awarded to date 4

	Dollar	%
Emerging Business Enterprise (EBE) Awards	\$44,602,658.00	45.20%
Non-EBE Awards	\$54,083,402.00	54.80%

EBE Categories

Disabled Veteran Business Enterprise/ Service-Disabled Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$135,459.00	0.14%
Minority Business Enterprise (MBE)	\$9,603,912.00	9.73%
Woman Business Enterprise (WBE)	\$29,770,629.00	30.17%
Small Business Enterprise (SBE)	\$13,383,530.00	13.56%

Local	Dollar	%
Local (SD County)	\$95,452,177.00	96.72%
Outside of SD County	\$3,233,883.00	3.28%